



**Ag Lender  
Corning**

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Please forward resume and completed job application via mail or email to:

Attn: James Johnson  
PCSB Bank  
P.O. Box 237  
Clarinda, IA 51632  
James.Johnson@WeArePCSB.com

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### **SUMMARY**

The successful candidate will be a customer service and solution oriented team member. Essential responsibilities include, but are not limited to, the development of a profitable loan portfolio with a focus on agricultural lending, and provide ongoing loan support. Reports to Senior Lender, 37.5 - 40 hrs/wk.

### **ESSENTIAL DUTIES & RESPONSIBILITIES**

- Accept applications, underwrite and process agricultural loans (i.e. annual operating lines of credit, machinery and equipment loans, ag real estate)
- Maintain compliant, up-to-date loan files with all necessary loan documentation and customer information
- Adherence to bank credit policy, and all state and federal regulations
- Become knowledgeable in all bank retail products and services, applicable bank and branch policies, procedures and support systems
- Cross-sell products when appropriate by making the necessary referrals to those who specialize in the bank's outstanding product line

### **MINIMUM QUALIFICATIONS**

- 2 or 4 year degree in accounting, business and/or finance
- Service/retail industry; banking experience, preferred
- Excellent verbal and written communication skills
- Excellent telephone and interpersonal skills
- Good problem-solving, negotiation, and time management skills
- Proficient computer skills, including Microsoft Office